



Sales Quotation For:
 Cambria Community Services District
 PO Box 65
 Cambria CA 93428-0065
 Haley Dodson
 +1 (805) 927-6235
 hdodson@cambriacsd.org

Quoted BY Robin Reeves
 Quote Expiration 1/22/24
 Quote Name Utility Access Bundle and Tyler Payments

Tyler Software		License Total	Annual Maintenance
Description			
Tyler One			
My Civic Suite			
My Civic Utility Access Interface		\$ 0	\$ 0
ERP Pro powered by Incode			
ERP Pro 10 Financial Management Suite			
Output Director		\$ 3,025	\$ 756
TOTAL:		\$ 3,025	\$ 756

Tyler Annual Software – SaaS		Annual
Description		
ERP Pro powered by Incode		
ERP Pro 10 Customer Relationship Management Suite		
Utility Access		\$ 1,920
TOTAL:		\$ 1,920

Tyler Fees per Transaction	
Description	Net Unit Price
Tyler One	
Payments	
ERP Pro Payments	\$ 0.00
Utility Access Payments Bundle	\$ 0.00

ERP Pro powered by Incode	
ERP Pro 10 Customer Relationship Management Suite	
Miscellaneous Payments	\$ 1.25

Third Party Software & Hardware				
Description	Quantity	Unit Price	Extended Price	Annual
Tyler One				
Payments				
PCI Service Fee (Per Device)	1	\$ 0	\$ 0	\$ 180
Payments EMV Card Reader Purchase	1	\$ 529	\$ 529	\$ 0
TOTAL:			\$ 529	\$ 180

Services		
Description	Hours/Units	Extended Price
ERP Pro 10 Financial Management Suite		
Professional Services	8	\$ 1,160
Other Services		
Project Management	1	\$ 250

	TOTAL:	\$ 1,410
Summary	One Time Fees	Recurring Fees
Total Tyler Software	\$ 3,025	\$ 756
Total SaaS		\$ 1,920
Total Third Party Hardware, Software, Services	\$ 529	\$ 180
Total Tyler Services	\$ 1,410	
Summary Total	\$ 4,964	\$ 2,856
Contract Total	\$ 7,820	

Comments

Work will be delivered remotely unless otherwise noted in this agreement.

Expenses associated with onsite services are invoiced as incurred according to Tyler's standard business travel policy.

SaaS is considered a term of one year unless otherwise indicated.

Your use of Tyler Payments and any related items included on this order is subject to the terms found at:

<https://www.tylertech.com/terms/payment-card-processing-agreement>. By signing this order or the agreement in which it is included, you agree you have read, understand, and agree to such terms. Please see attached Tyler Payments fee schedule.

Utility Access

Utility Access Component displays the current status (late, cut off etc), the action needed to avoid penalty, current balance, deposits on file (optional), last payment date, last payment amount, payment arrangements on file, last bill amount, last bill date, bill due date, contracts on file and status, transaction history (online payments). Payment packet is created to be imported to utility system. Address information includes legal description, precinct, school district, and services at address(subject to data availability). Includes consumption history by service (including graphs), request for service (optional), information change request (optional), security -SSL (secure socket layer).

Miscellaneous Payments

Miscellaneous Payments Component allows clients to setup payment forms for misc. payments with a fixed, calculated or open payment amount. The payments are sent from the website to the cash collection/Cashiering application and then posted to the GL application. NOTE: There is a \$1.25 per transaction fee associated with the Miscellaneous Payments that will be paid by client unless Tyler is instructed by the client to pass along to the user at time of payment.

Utility Access Payments Bundle

The Utility Access Payments Bundle includes: ERP Pro Payments and IVR (an automated phone system which securely allows for the collection of utility payments and the checking of balances and due dates).

Client agrees that items in this sales quotation are, upon Client's signature or approval of same, hereby added to the existing agreement ("Agreement") between the parties and subject to its terms. Additionally, payment for said items, as applicable but subject to any listed assumptions herein, shall conform to the following terms, subject to payment terms in an agreement, amendment, or similar document in which this sales quotation is included:

- License fees for Tyler and third-party software are invoiced upon the earlier of (i) delivery of the license key or (ii) when Tyler makes such software available accessible.
- Fees for hardware are invoiced upon delivery.
- Fees for year one of hardware maintenance are invoiced upon delivery of the hardware.

- Annual Maintenance and Support fees, SaaS fees, Hosting fees, and Subscription fees are first payable when Tyler makes the software accessible to the Client (for Maintenance) or on the first day of the month following the date this quotation was signed (for SaaS, Hosting, and Subscription), and any such fees are prorated to align with the applicable term under the agreement, with renewals invoiced annually thereafter in accord with the Agreement.

Fees for services included in this sales quotation shall be invoiced as indicated below.

- Implementation and other professional services fees shall be invoiced as delivered.
- Fixed-fee Business Process Consulting services shall be invoiced 50% upon delivery of the Best Practice Recommendations, by module, and 50% upon delivery of custom desktop procedures, by module.
- Fixed-fee conversions are invoiced 50% upon initial delivery of the converted data, by conversion option, and 50% upon Client acceptance to load the converted data into Live/Production environment, by conversion option. Where conversions are quoted as estimated, Tyler will invoice Client the actual services delivered on a time and materials basis.
- Except as otherwise provided, other fixed price services are invoiced upon complete delivery of the service. For the avoidance of doubt, where "Project Planning Services" are provided, payment shall be invoiced upon delivery of the Implementation Planning document. Dedicated Project Management services, if any, will be invoiced monthly in arrears, beginning on the first day of the month immediately following initiation of project planning.
- If Client has purchased any change management services, those services will be invoiced in accordance with the Agreement.
- Notwithstanding anything to the contrary stated above, the following payment terms shall apply to fees specifically for migrations: Tyler will invoice Client 50% of any Migration Services Fees listed above upon Client approval of the product suite migration schedule. The remaining 50%, by line item, will be billed upon the go-live of the applicable product suite. Tyler will invoice Client for any Project Management Fees listed above upon the go-live of the first product suite. Annual SaaS Fees will be invoiced upon availability of the hosted environment.

Any SaaS or hosted solutions added to an agreement containing Client-hosted Tyler solutions are subject to Tyler's SaaS Services terms found here: <https://www.tylertech.com/terms/tyler-saas-services>.

Unless otherwise indicated in the contract or amendment thereto, pricing for optional items will be held For six (6) months from the Quote date or the Effective Date of the Contract, whichever is later.

Customer Approval:

Matthew McElhenie
03DA2D7CA89B440...

Date:

11/16/2023

Print Name:

Matthew McElhenie

P.O.#:

Haley will provide on 11/17/2023

Tyler Payments Fee Schedule	
Payer Electronic Payment Costs (Service Fee Model) If passing transaction costs to the payer	
<p><u>Payer Card Cost</u> – per card transaction with Visa, MasterCard, Discover, and American Express</p> <p>Applies to:</p> <ul style="list-style-type: none"> • Misc Receipts: In Person • EasyPay: Online 	<p>3.75% \$2.50 minimum</p>
<p>Utility Access Payments Bundle</p> <p><u>Payer Card Cost</u> – per card transaction with Visa, MasterCard, Discover, and American Express on top of bank and card brand fees for utility transactions as part of the bundled model.</p> <p>Applies to:</p> <ul style="list-style-type: none"> • Utilities (Bundle): Online and In Person 	<p>3.70% \$2.50 minimum</p>
Miscellaneous Costs	
<u>Credit Card Chargebacks</u> – if a card payer disputes a transaction at the card issuing bank (e.g. stolen card)	\$15.00
<u>Monthly Gateway Fee</u> – Per merchant account	\$10.00
<u>Annual PCI Compliance Fee</u> – Per merchant account	\$99 annually
<u>Card Terminal Purchase</u> – per device, per month. Covers cost of PCI compliance, service, maintenance, real-time integration and support	Payments EMV Card Reader Purchase: \$529 (one-time fee per device) Plus \$180 annual per device PCI service fee

* Utility Billing Online per transaction fee is bundled into Tyler Payments rate. In the event Client elects a different processor, Client will be subject to the then-current UBO per transaction fee.
(4 MIDs)